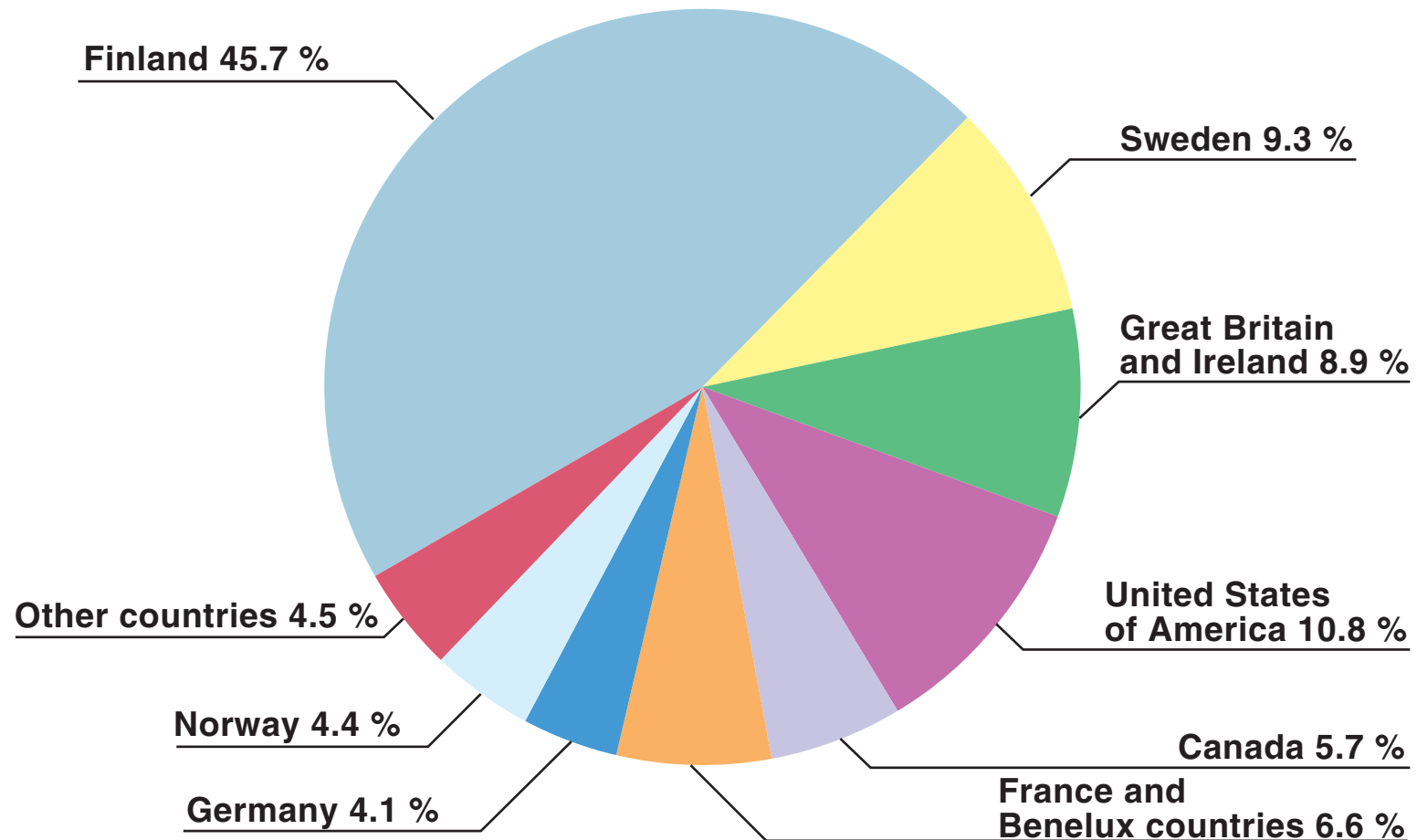


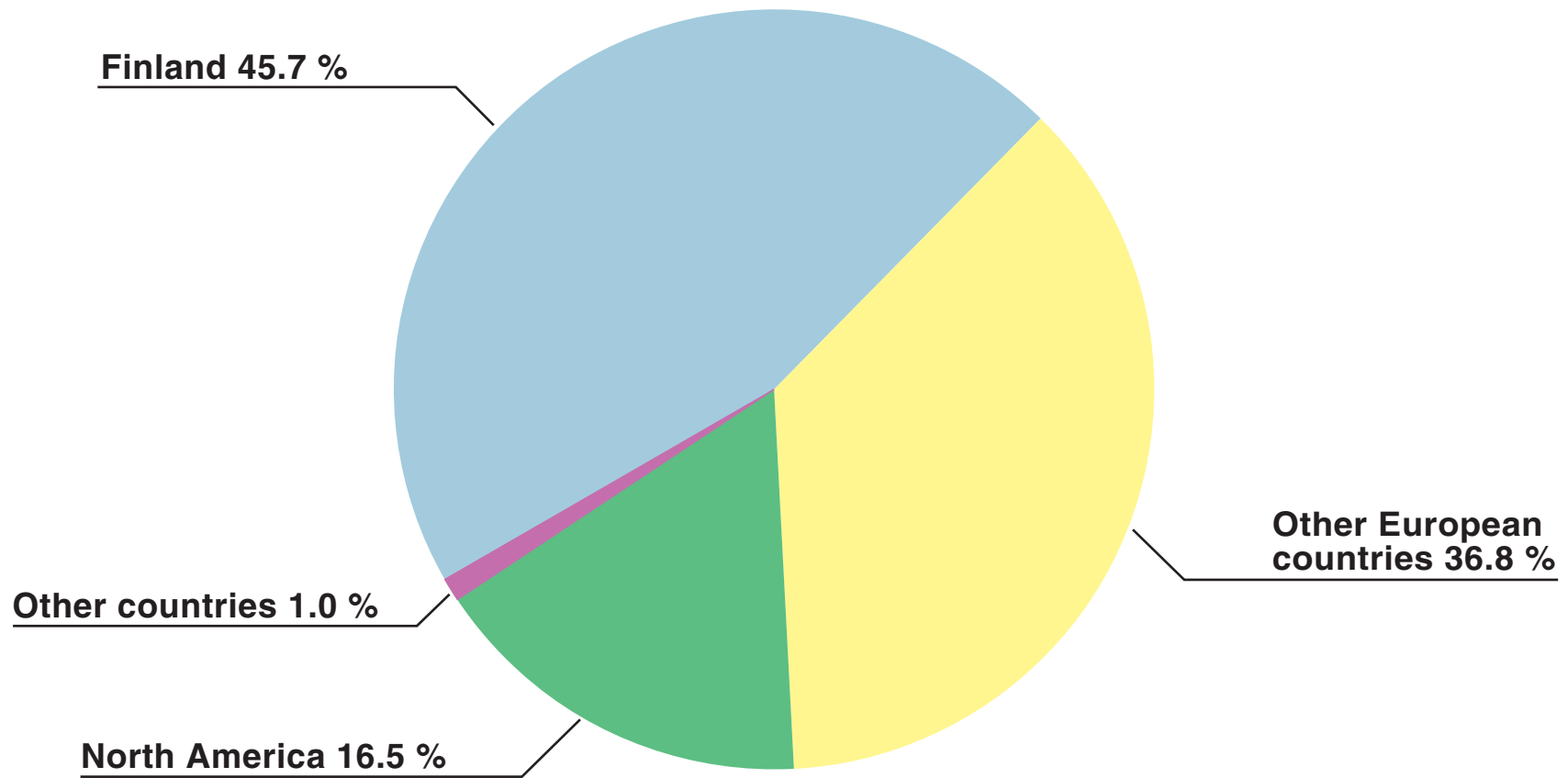


DISTRIBUTION OF TURNOVER BY MARKET AREA 1-6/2003, %



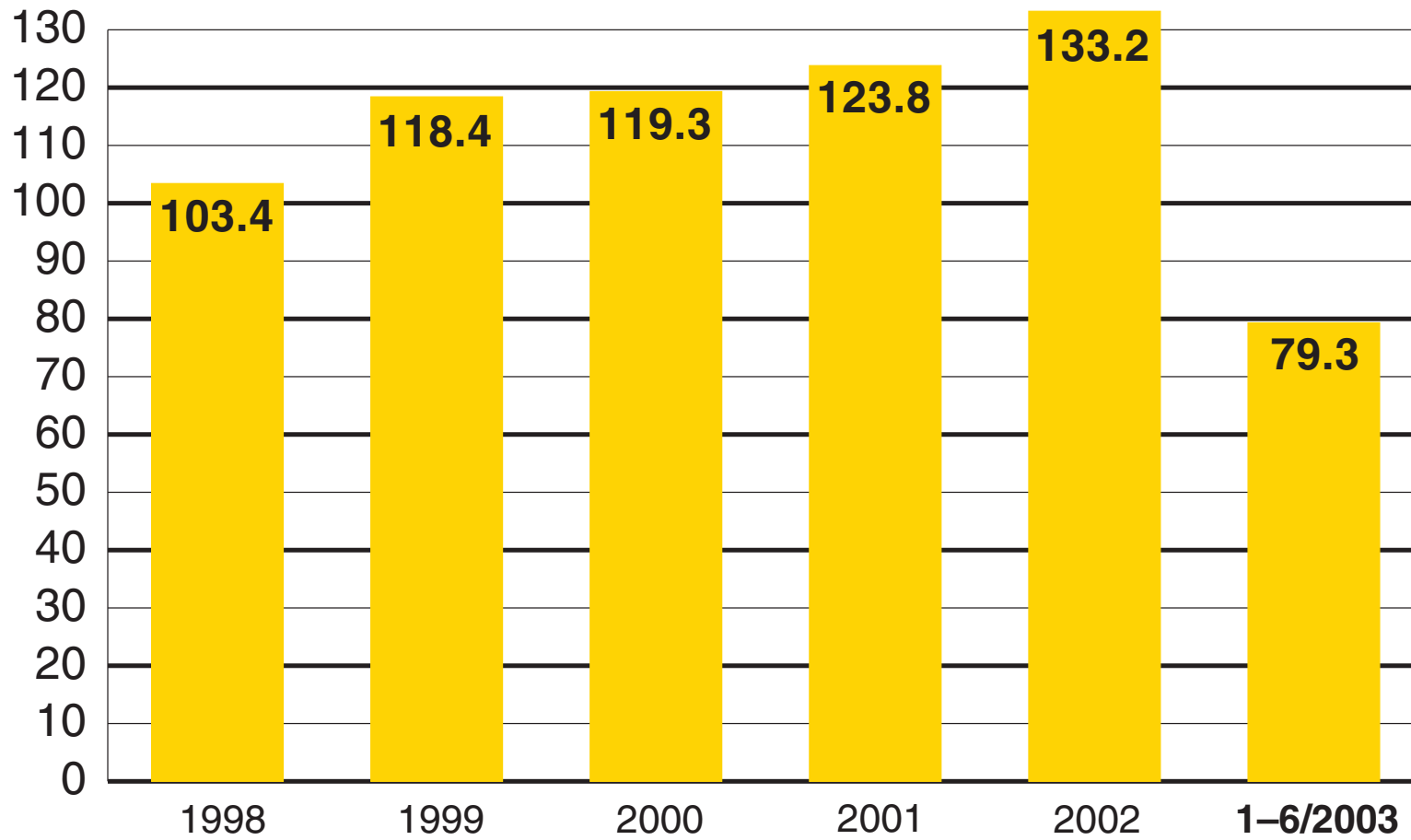


DISTRIBUTION OF TURNOVER BY MARKET AREA 1-6/2003, %



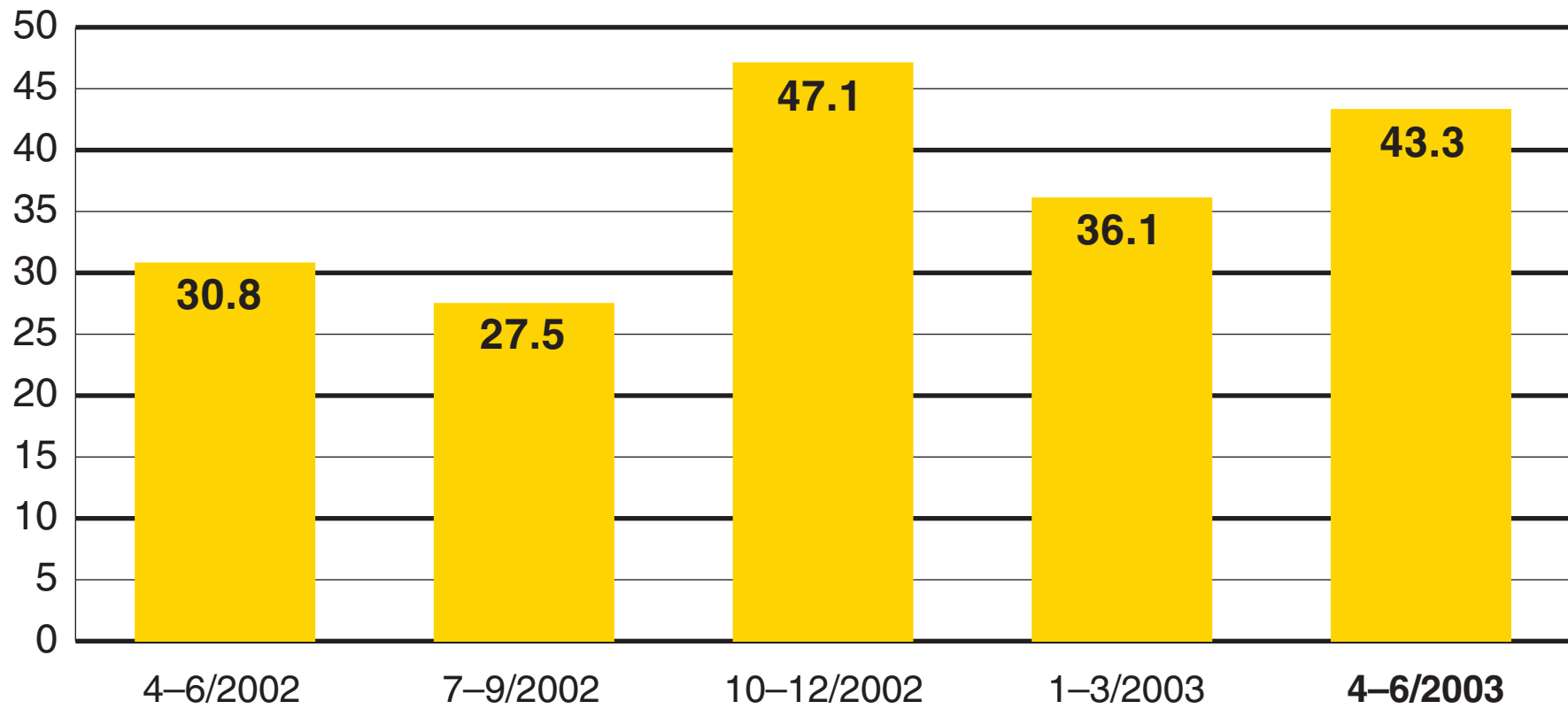
P O N S S E

TURNOVER, MEUR



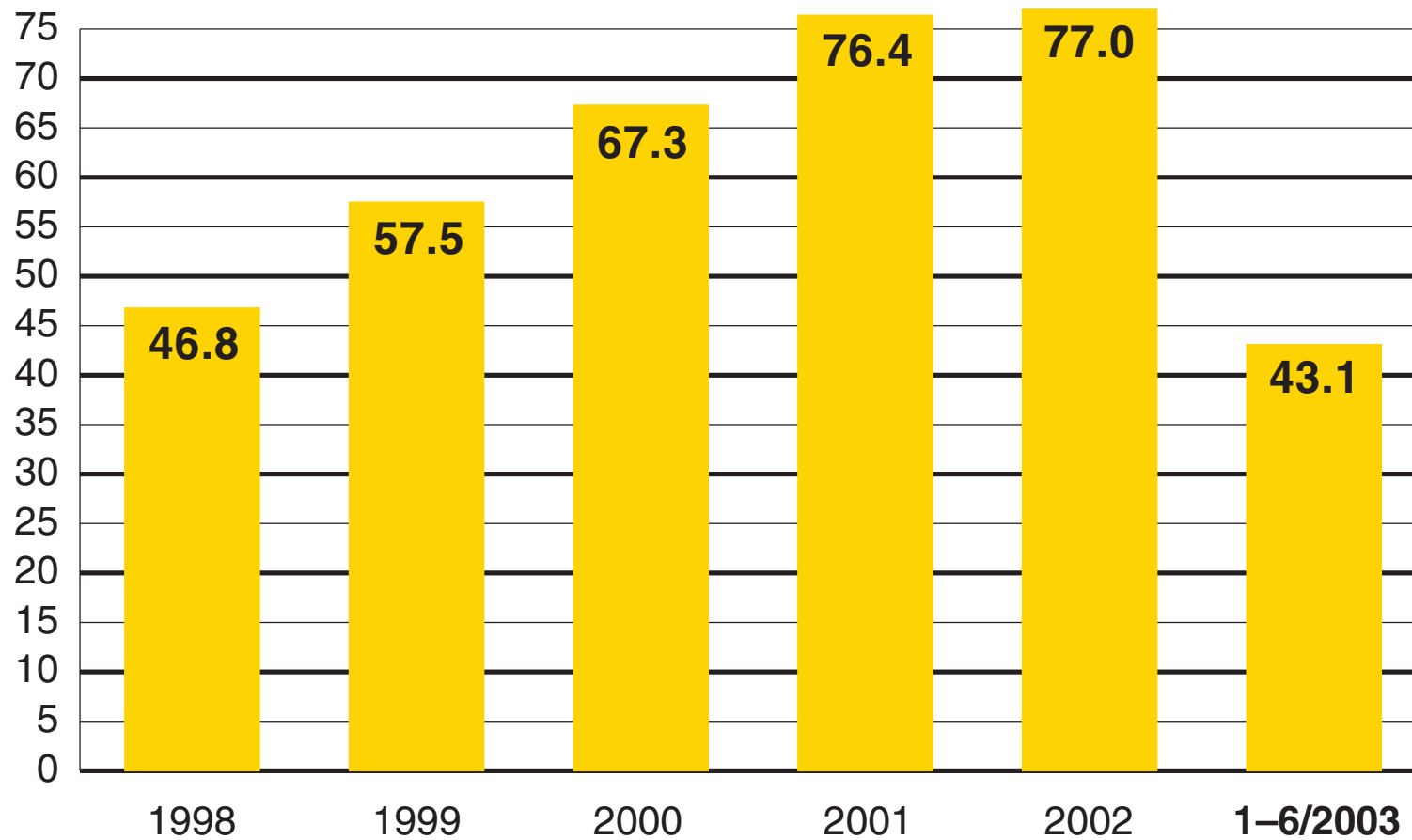
PONSSE

TURNOVER, MEUR



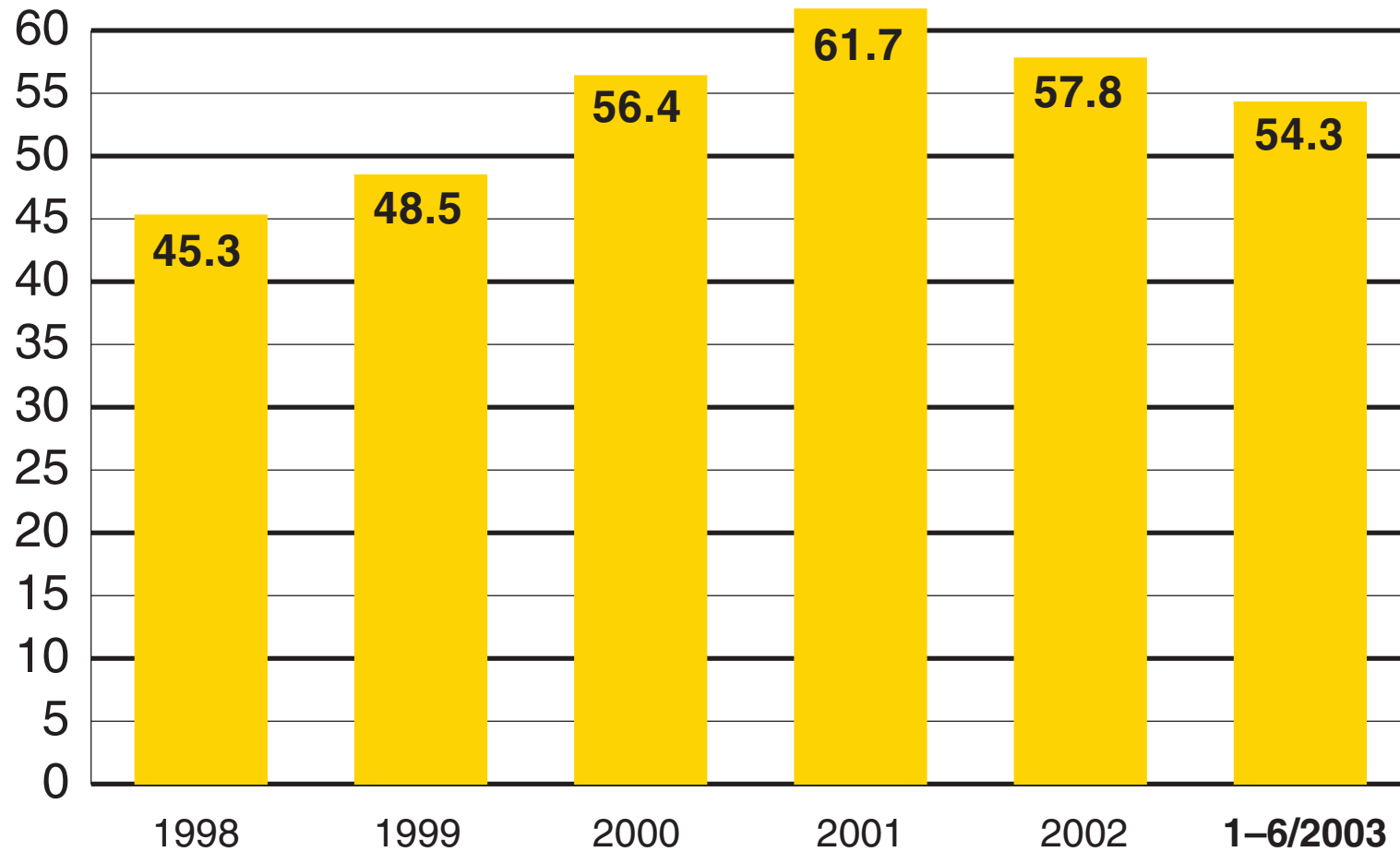


FOREIGN BUSINESS OPERATIONS AND EXPORTS, MEUR



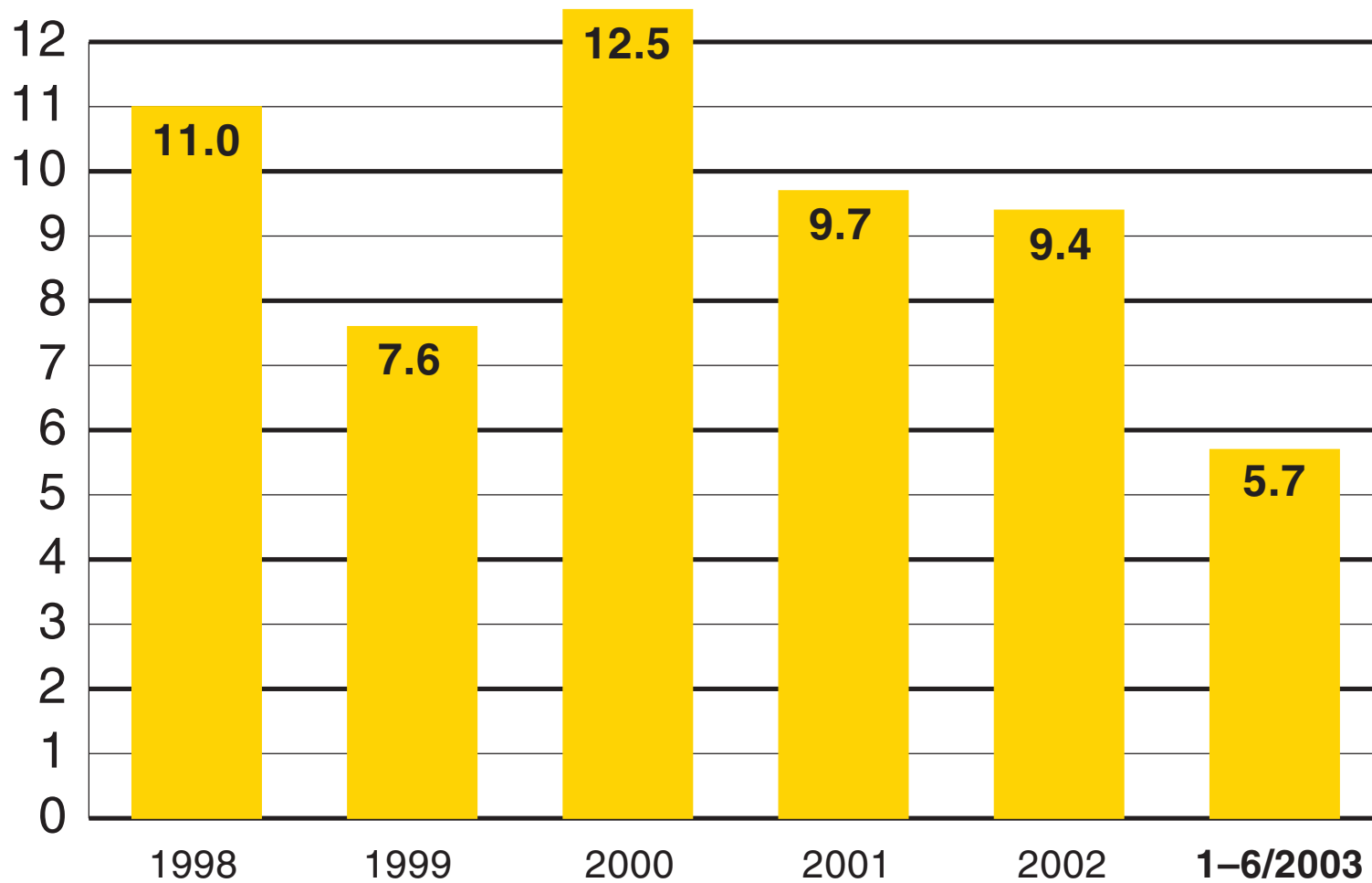
PONSSE

FOREIGN BUSINESS OPERATIONS AND EXPORTS, %



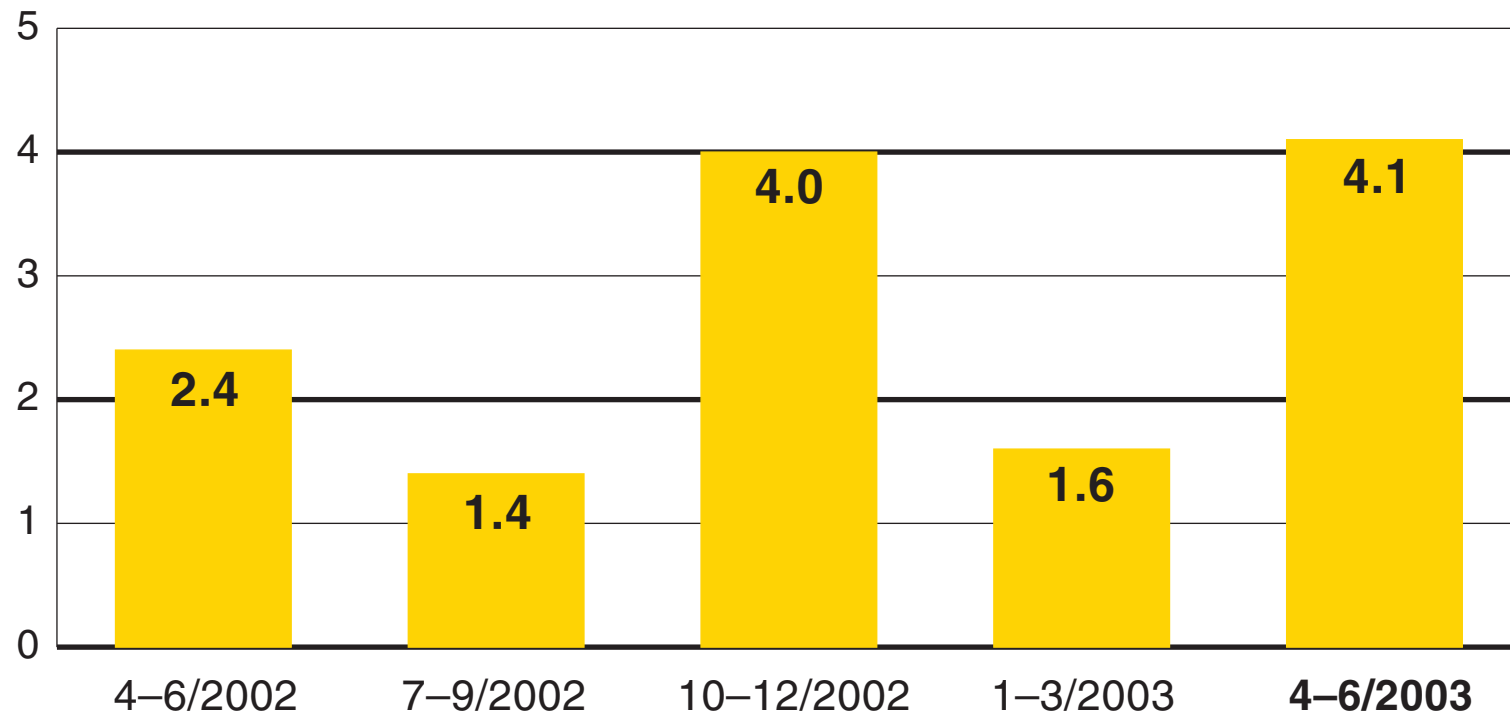


OPERATING PROFIT, MEUR

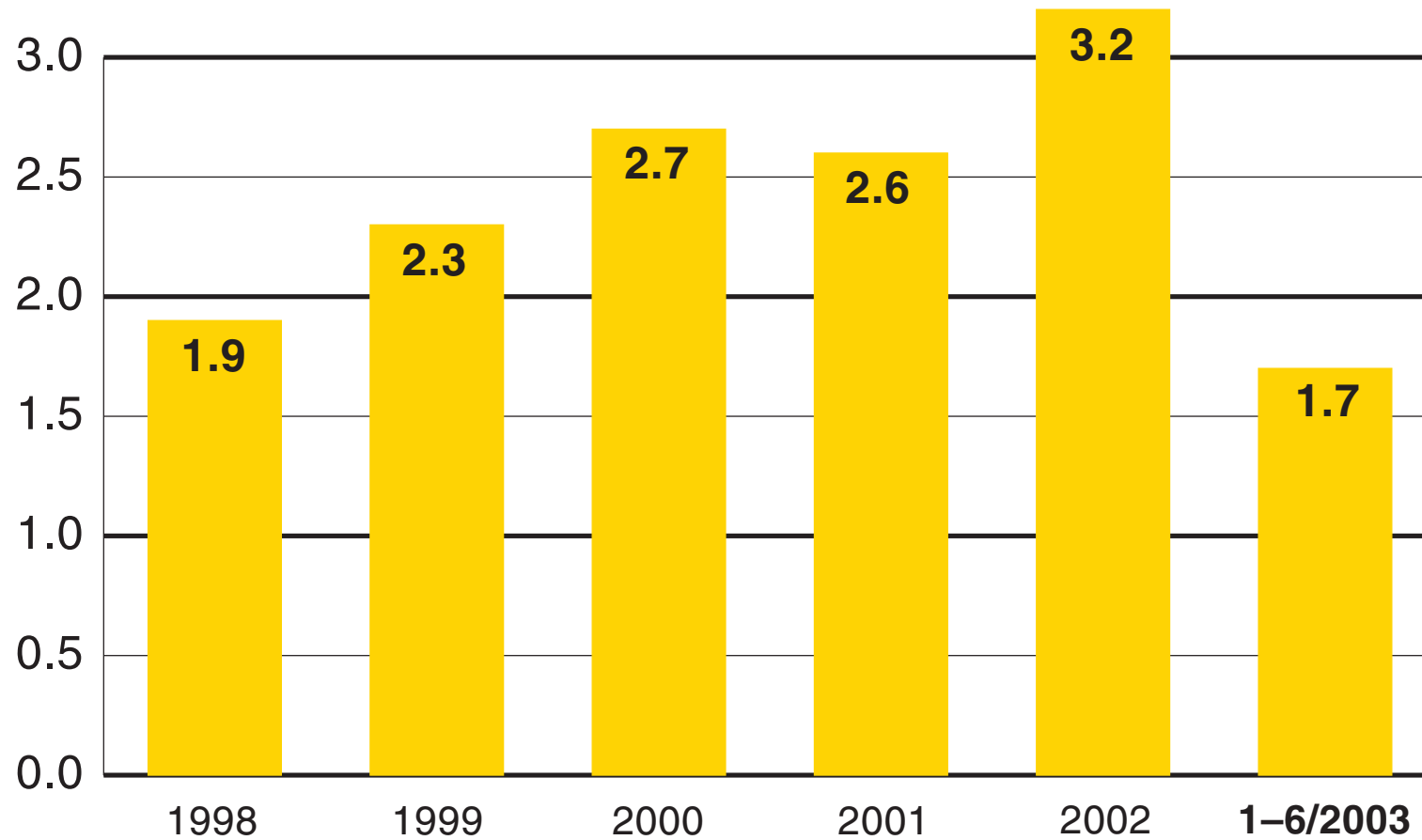




OPERATING PROFIT, MEUR

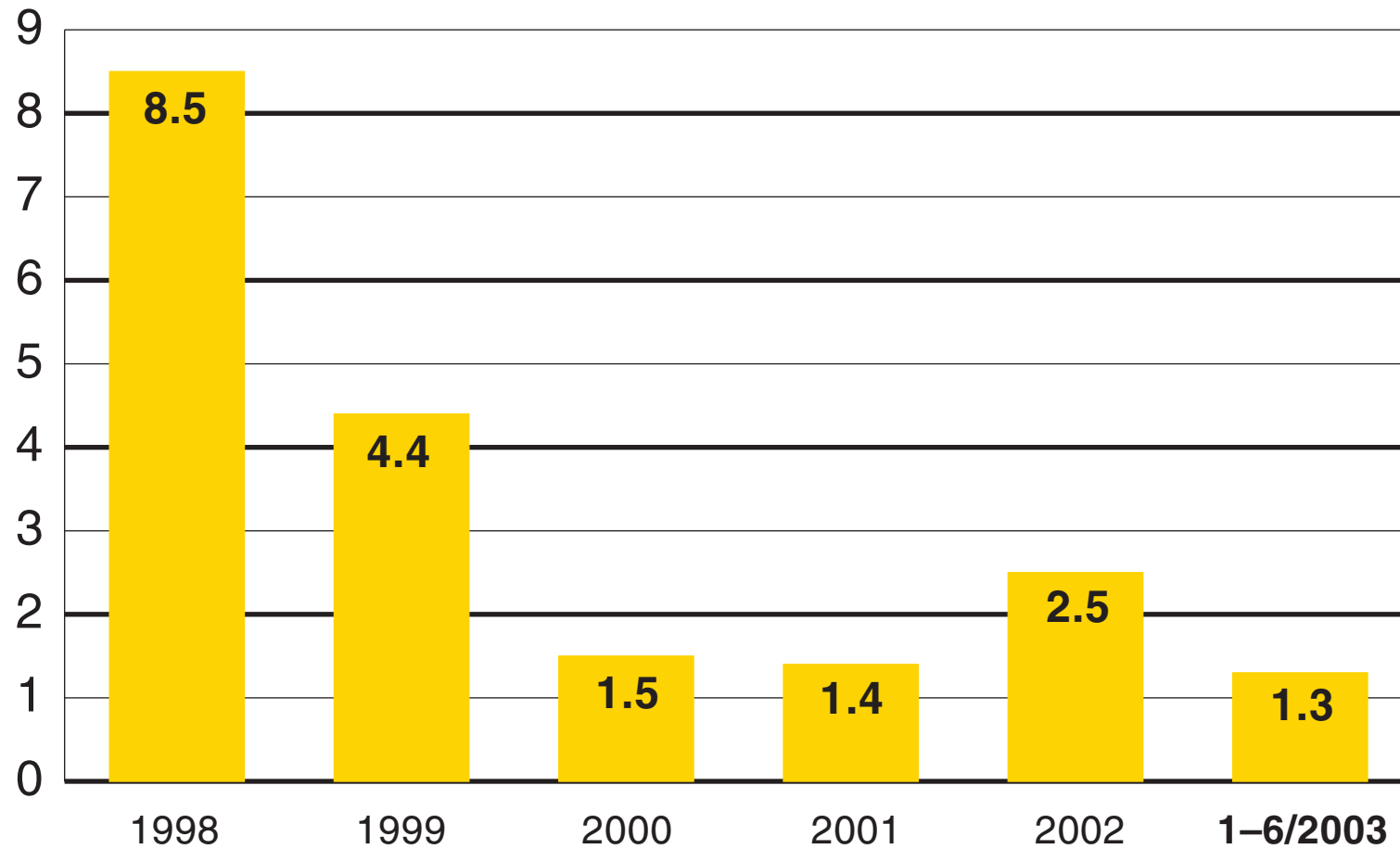


RESEARCH AND DEVELOPMENT EXPENDITURE, MEUR



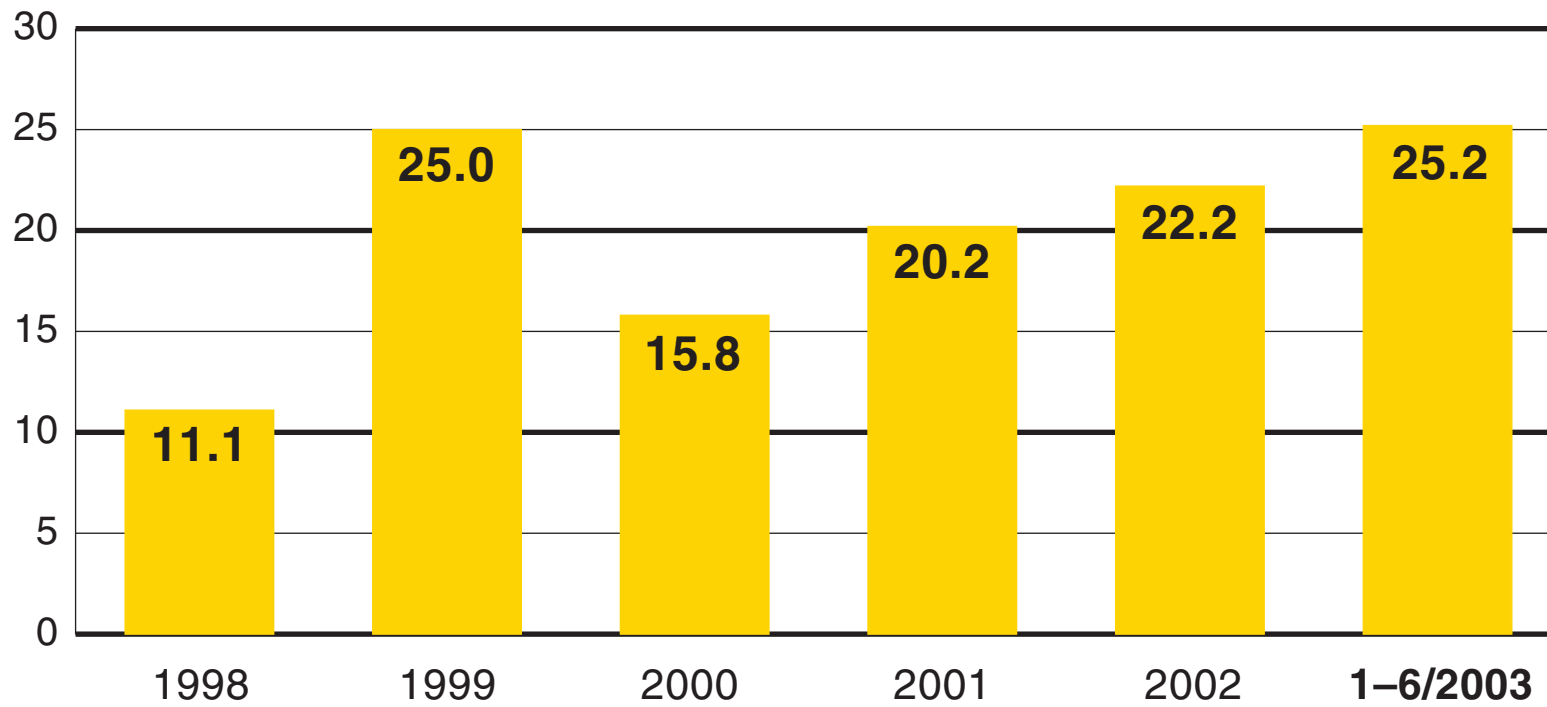
PONSSE

GROSS CAPITAL EXPENDITURE ON FIXED ASSETS, MEUR



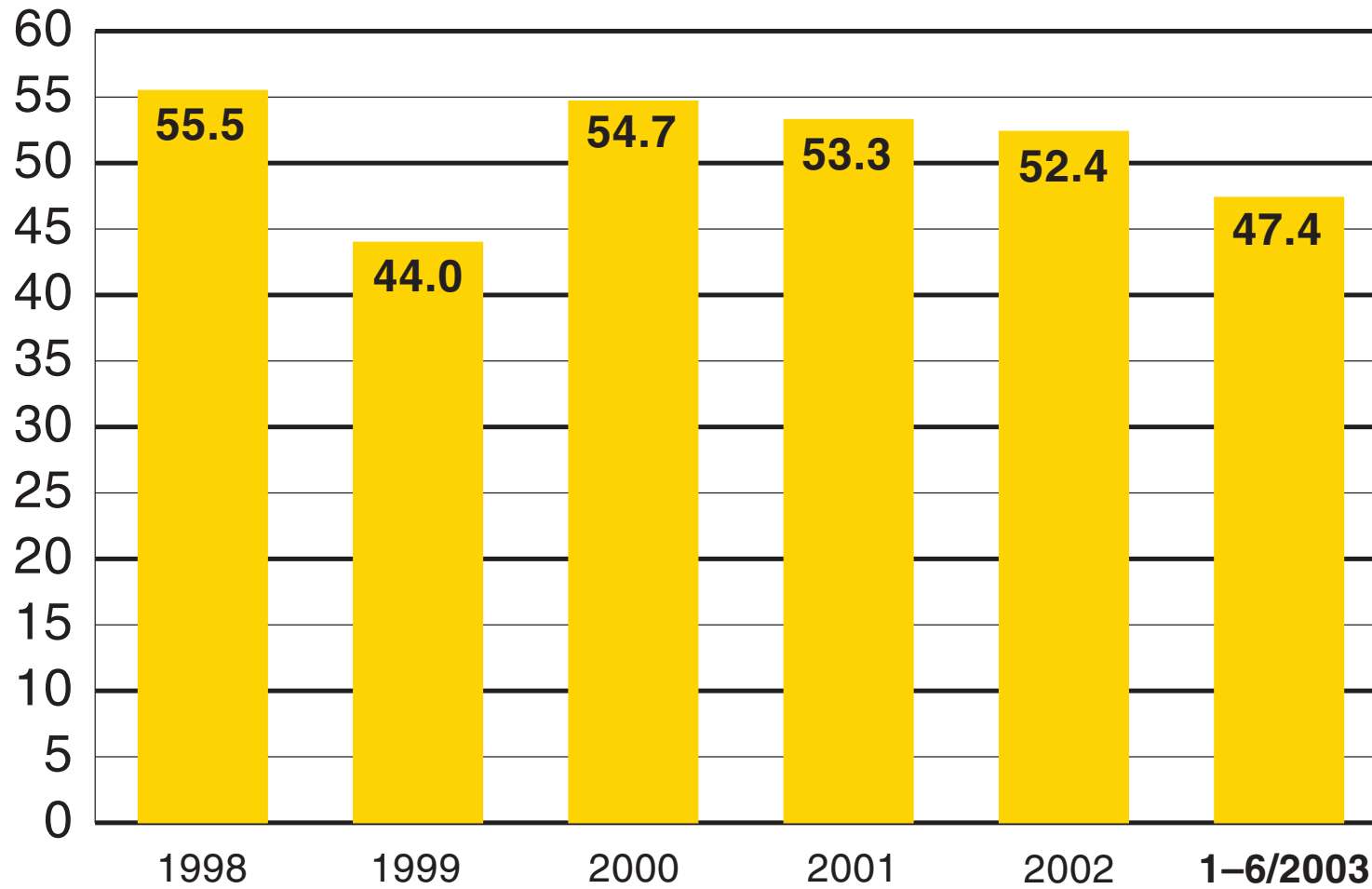


INTEREST-BEARING LIABILITIES, MEUR



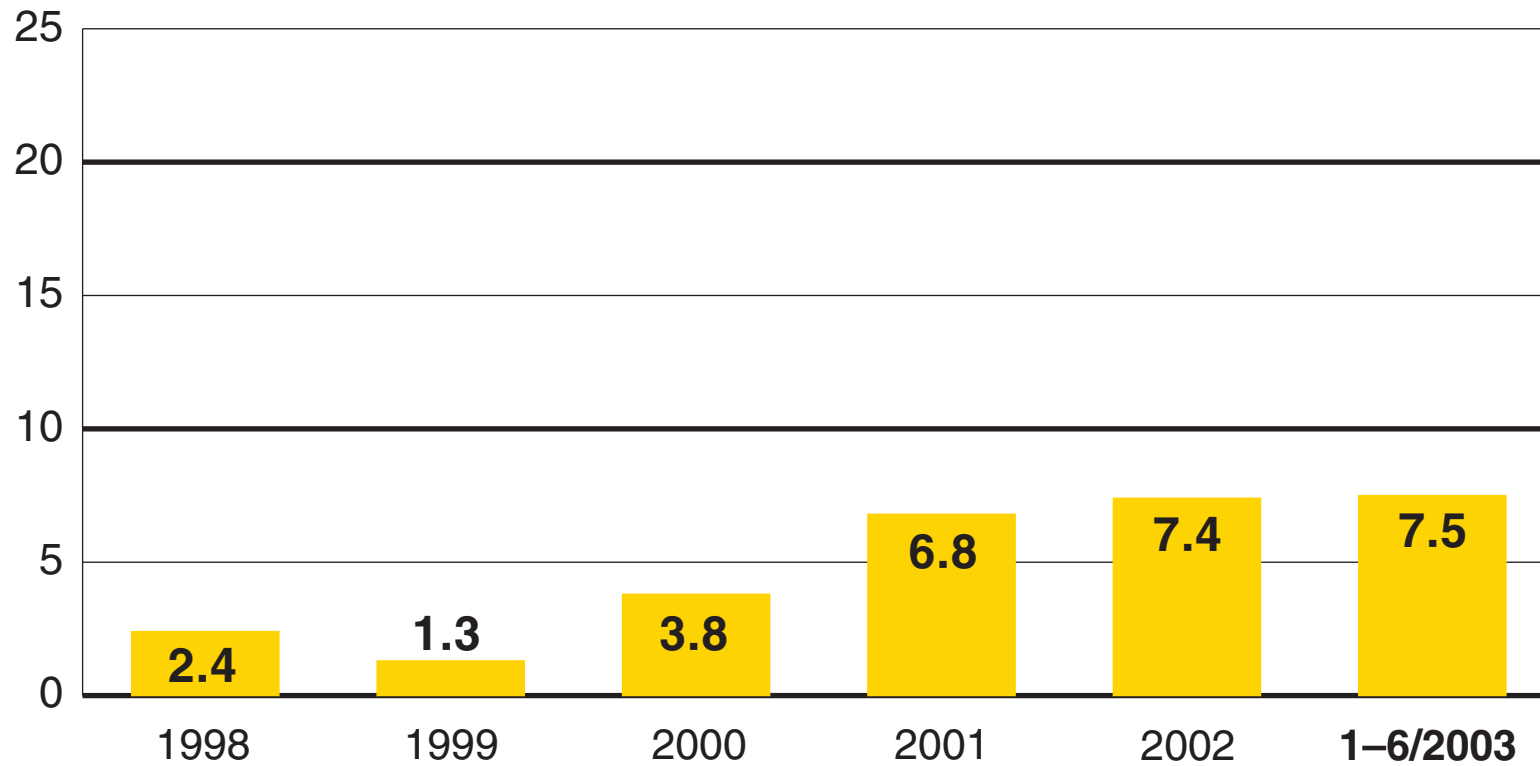
PONSSE

EQUITY RATIO, %



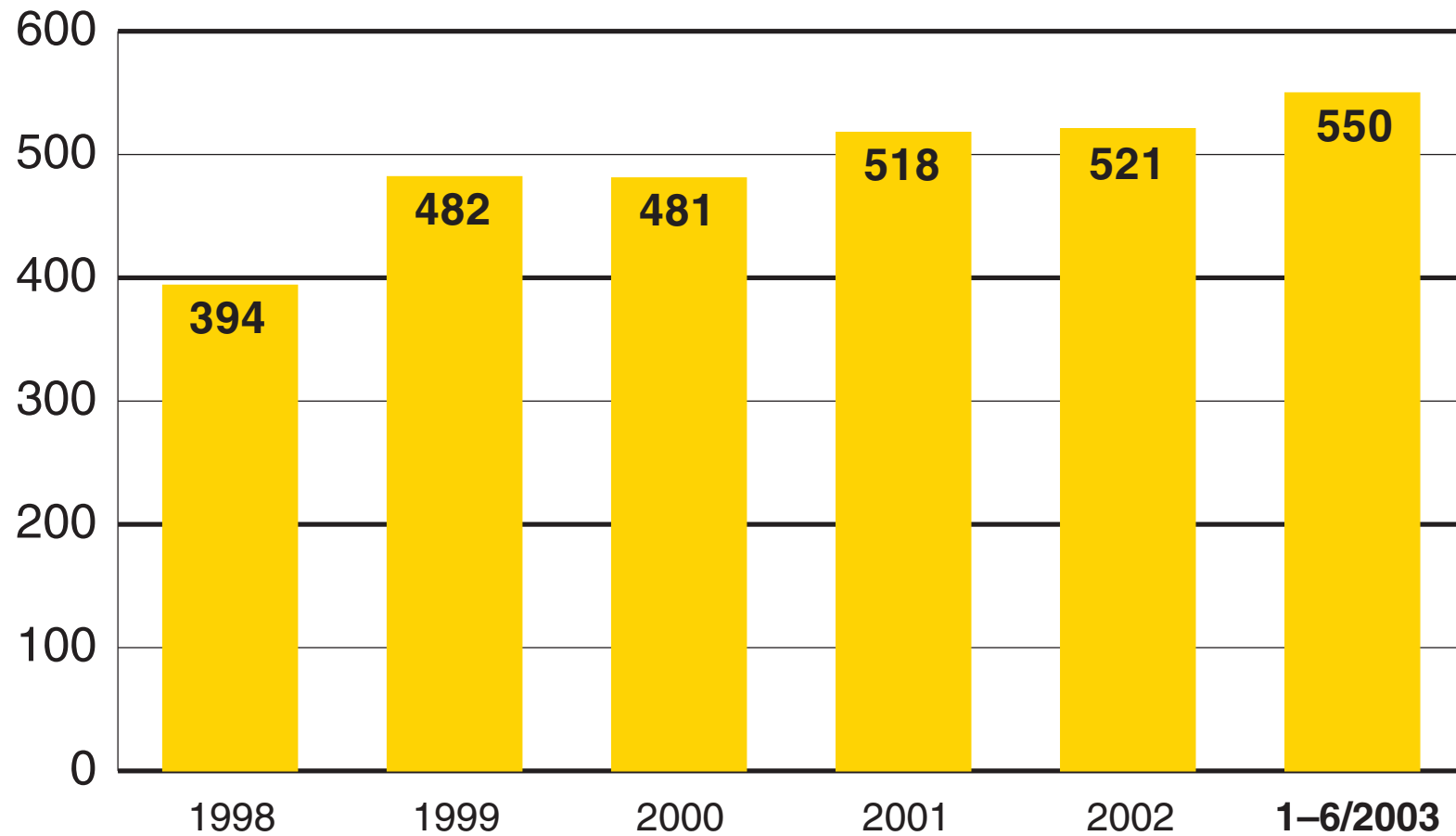


CUSTOMER AND DEALER FINANCING LIABILITIES, MEUR



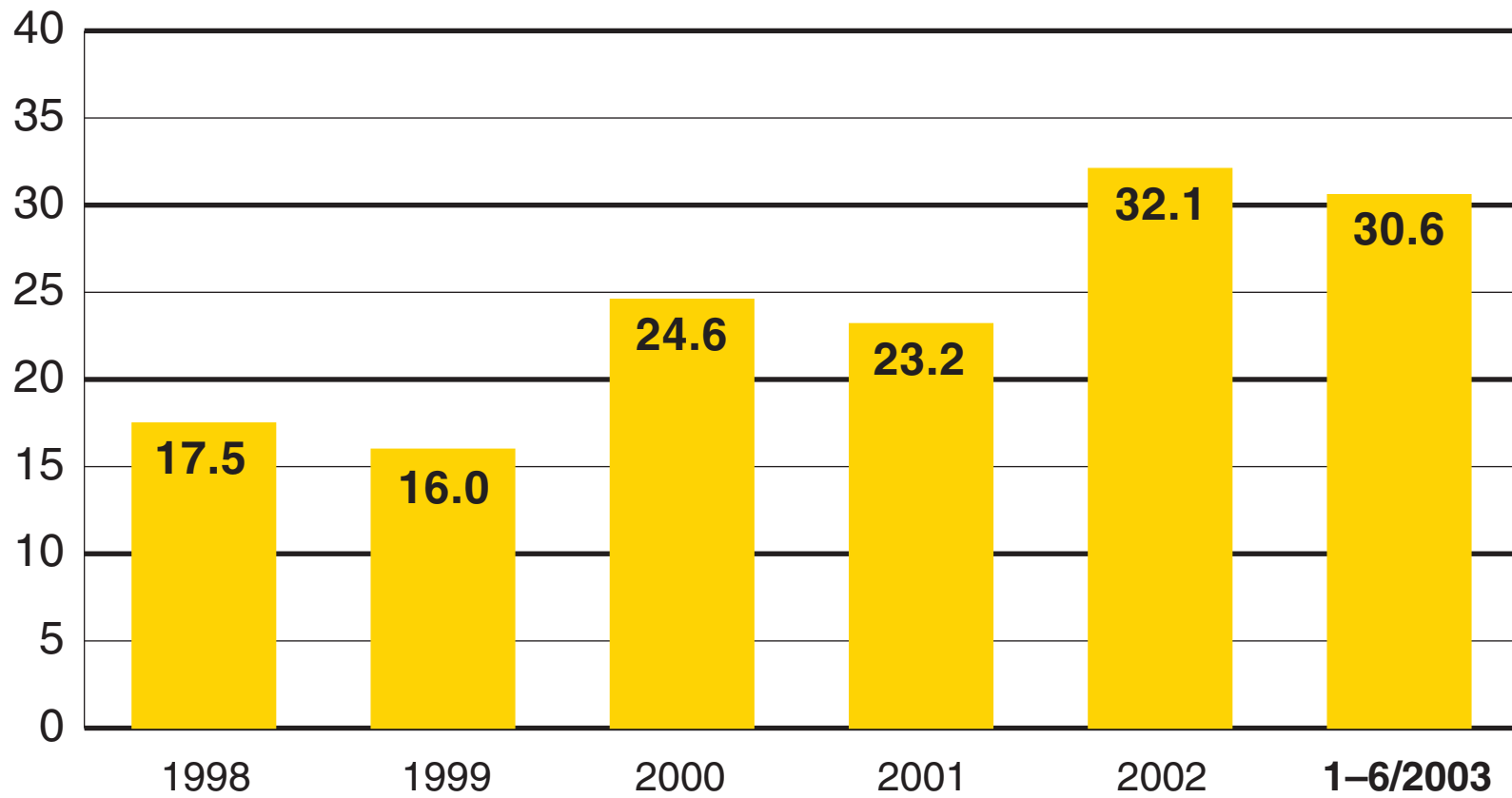


AVERAGE NUMBER OF STAFF





ORDER STOCK, MEUR



PONSSE

RETURN ON INVESTMENT, % (ROI)

