

# RECYCLE THE MACHINES!

It is a known fact that when a machine has about 12,000–13,000 hours on the meter, some of its wear parts may need maintenance or replacing. But why wait until then? You can save on future repair costs by keeping the machinery trimmed all the time – through recycling the machine stock at the right time. A wise forest machine owner looks after his productivity and keeps his harvesting equipment up to date.

What would be an ideal working volume for a machine? When to consider changing over to a new one? Jani Liukkonen says that the most asked for trade-in machines are those which have reached 10,000 hours.

When a machine of that age is brought to Ponsse's skilled maintenance, and its functioning continues to be updated at 10,000 hour intervals, its exchange value remains good and its usability is maximised, even up to 40,000 working hours.

Trading in used machines is trading in quality – at least with Ponsse, where used machines can be updated precisely to the requirements of forestry companies and forest owners. Ponsse wants to recondition and responsibly sell both its own forestry machines and those built by others.

## The secret of old age: preventive maintenance

A well maintained forestry machine keeps trimmed for a long time. When a machine has a clear maintenance programme, its exchange value remains good too. Please have your machine regularly serviced by Ponsse's experts.



## „CERTIFIED PRE-OWNED“

– the metamorphosis of a forest machine

As a forerunner in forest machines, Ponsse is continuously developing new alternatives for those considering a trade-in machine. “Certified Pre-owned” is Ponsse's own trade-in concept, where the machine undergoes an exceptionally thorough transformation before its new life. “In our “Certified Pre-owned” programme, all the machine's functions are “x-rayed”, and all essential parts are reconditioned or changed. The reconditioning pro-

gramme is best suited to forestry machines that have been working for 17,000–25,000 hours,” says Product Manager **Jani Liukkonen**.

A machine selected for the “Certified Pre-owned” programme is brought straight to the Iisalmi Service Centre, where the “Certified Pre-owned” team dismantles, checks, repairs and reassembles it. Some of the machine's components are changed for new ones according to the reconditioning programme, e.g. the

harvester head, the control system and tyres. In the end, the whole grandeur receives a new coat of paint and you wouldn't believe it was the same machine the specialist team received earlier. Finally, the “Certified Pre-owned” machines go through the same test drive programme as the new machines. As a guarantee of quality, Ponsse gives each renewed “Certified Pre-owned” a six-month factory guarantee.